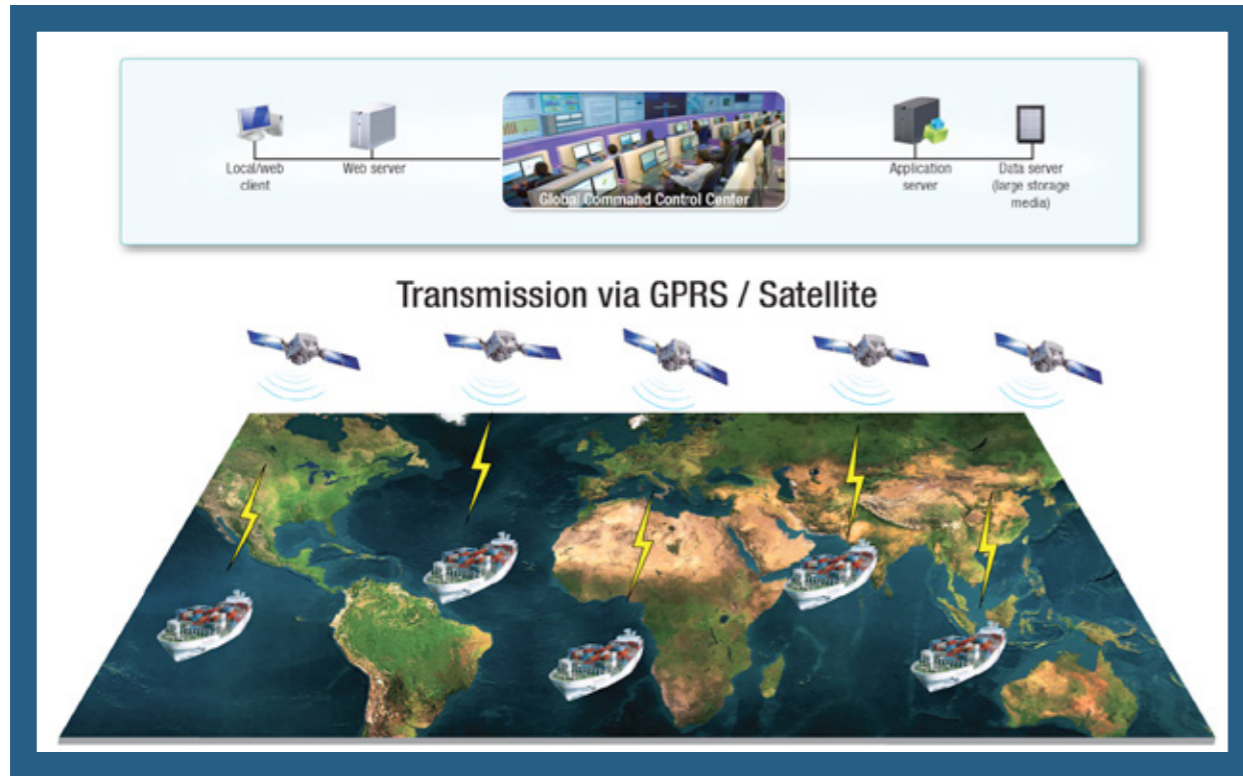




MANAGED SERVICES FOR MARINE APPLICATIONS

Marine - Industry Challenges

Challenge for marine industry is to understand the need of its customers, providing industry-leading marine services as well as experienced marine support services. As a marine operator, companies are subjected to rigorous regulation and economic challenges. This, coupled with rising fuel costs, is causing pressure on what are with already challenging margins.



Data Transmission

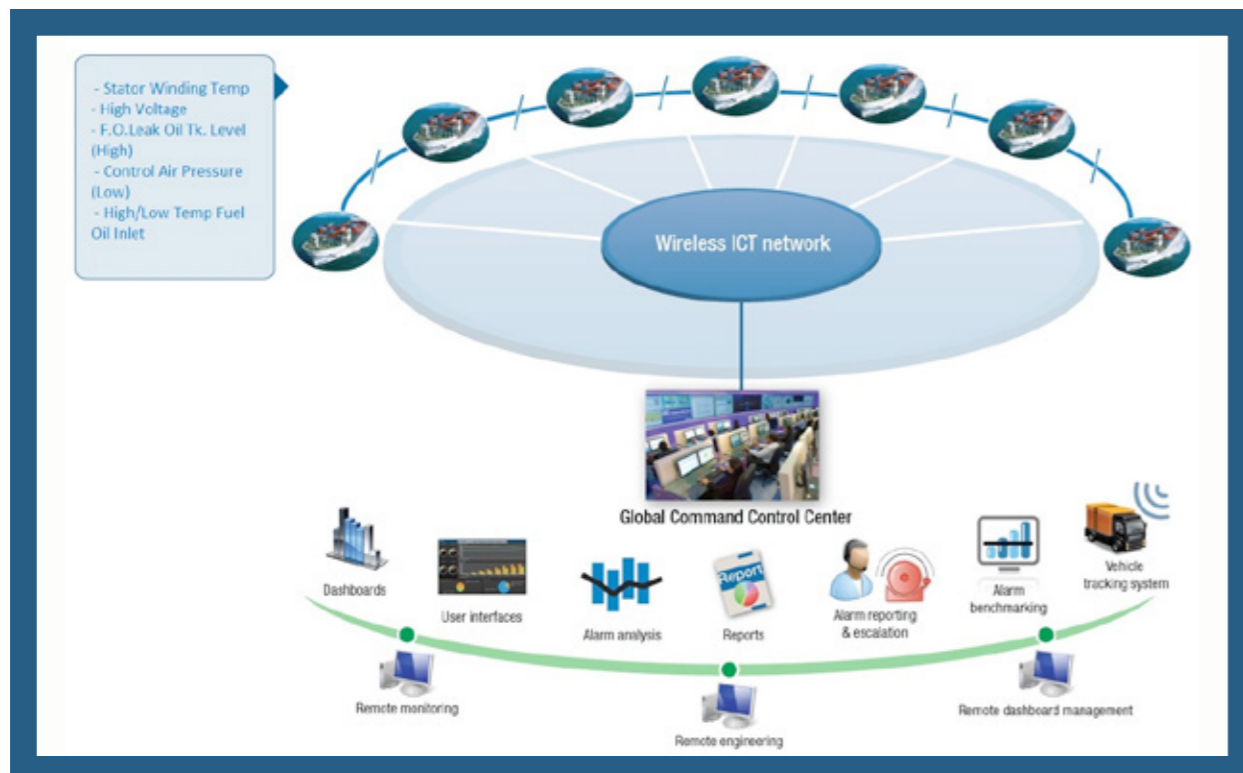
Marine industry's objective is to offer best possible updated technology for offshore services by adopting solutions that marine users to experience by proactive and predictive maintenance management practices.

ICT Enabled Managed Services for Marine Vessels

Pacific Controls has been recognized for developing various automation software and hardware, and deploying Global Control Command Centre (GCCC) for the ongoing commissioning of equipment and systems. Pacific Controls

has been highly successful in implementing integrated automated solutions in the Government and commercial sector. Through its disruptive technology implementation the company has enabled customers to reap the benefits of remote control and integrated automation systems, and maximize the value of time-sensitive information.

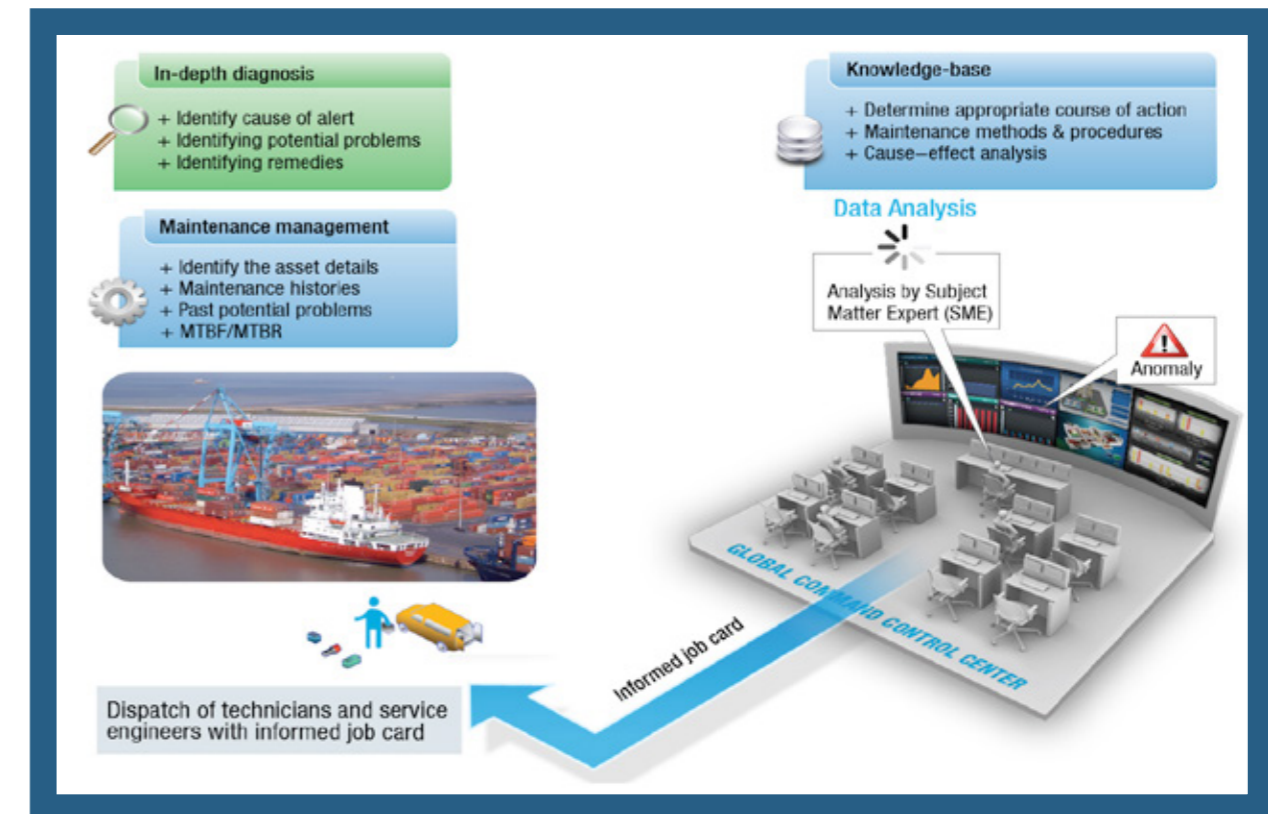
Pacific Controls ICT enabled managed services model for marine industry and assist in bringing higher value driven marine industry space achieved by data unification and building an extensive model on top of it to deliver results as managed service format.



Hosted Solution at PCS Global Command Control Center and components

Pacific Controls integrate various marine vessel and shipping systems worldwide to enable services team receiving real

time alarms, information, details and the data for the entire off shore portfolio.



Data Analysis at PCS Global Command Control Center

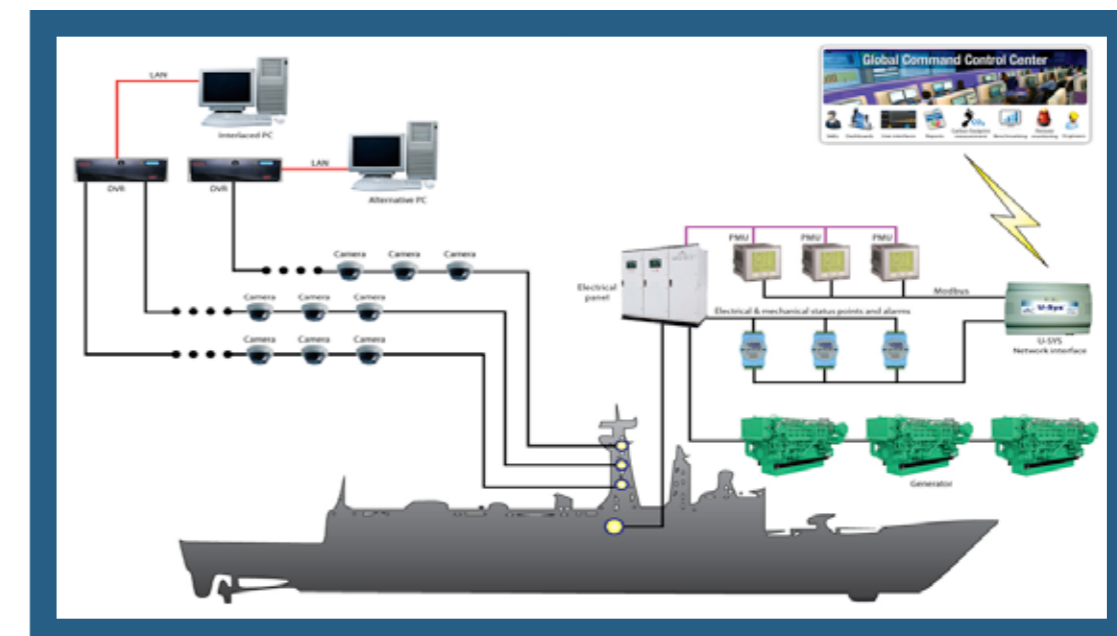
Adopting vendor neutral approach Pacific Controls in these projects integrate equipment using available possible interface. These integrations will be done at the site end and the critical data and information will be transmitted via cellular / satellite to central monitoring system to be processed by enterprise management software.

/ satellite to a Global Command Control Center. Global Command Control Center team will deliver the web-based solution to maintenance and support team and will maintain the application and hosting infrastructure. This architecture delivers an anytime anywhere access to operations and management team without dependency on a fixed PC in one location.

System Architecture

Pacific Controls has designed a unique cloud based solution where in controllers will be installed at site for marine vessel systems monitoring that will push the data over cellular

Following is the indicative system integration architecture while various components are shown that forms the schemes for Marine Vessels integration.



Hosted Solution at PCS Global Command Control Center

 <p>Experienced Design Team</p> <ul style="list-style-type: none"> • Customized solutions • Training Options • Follow-up calls • Maintenance Assistance 	 <p>Technical Support</p> <ul style="list-style-type: none"> • Quicker Installations • Dedicated Teams • Anywhere Anytime 	 <p>Installation</p> <ul style="list-style-type: none"> • Technical Assistance • Reduced time to respond • Immediate replacement if any 	 <p>Easy to Reach</p> <ul style="list-style-type: none"> • Customer Service • Local Presence • Technical Assistance
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PCS value proposition for marine management team

Value Proposition

Offered solution can deliver the following benefits to marine management team:

1. Integrates Marine Vessel Monitoring tool throughout the business ensuring single point of information.
2. Increases Marine Vessel health management and tracking operations efficiency through automation.

Galaxy will capture live information on operation, performance, efficiency of each marine vessel system and will also trigger immediate alarms on faulty equipment (e.g. tank gauges, pump performance, gas detection) and can help anticipate failure.

Such a solution yields immediate cost reductions in maintenance, optimizing resources on routine and non-scheduled interventions, as well as increasing up time, bringing significant cost savings to ship owners.

Marine Vessels Real-Time Monitoring And Management

Being able to sort problems out remotely is very important to improve the uptime of vessels to avoid costly delays when waiting to get things fixed. The managed services are a bundle of applications used to implement multiple use cases in managing performance of Marine Vessels "live". Application is built on state of the art technology to provide the same user experience on a web browser as that of a standalone windows application.

The proposed monitoring system shows the listed marine vessel- equipment parameters in one view and shows its

live performance monitoring. The Marine Vessels' details are accessible only to authorized users and this authorization is set by the administrator. Above the alarm monitoring, system also generates various useful informative reports.

Parameters based on the available monitoring system can result in monitoring vessel health as well as proactive indication on possible trouble that can either be avoided or a timely action can be taken. If we can see a potential issue, we can inform to various stakeholders before they have even realised the problem onboard.

Scope Of The Solution

Marine Vessel Monitoring Software Suite

Marine Vessels will be connected with a real time alarm reporting controller and over Cellular / Satellite and will transmit the alarms to a centralized control and command center. The proposed solution is with integration of alarms and real time parameters from these Marine Vessels and reporting it back to management team by central monitoring system.

For operational management an alarm Console is designed to facilitate user to view the Real Time Alarms and Alerts generated from the Marine Vessels. It also gives the details of the alarm or alert with description. It gives a traffic light indication to make it more user-friendly so that by having a glance at it can provide a clear picture whether the alarm has normalized or still active.

Timestamp	Source	Msg Text
01-Mar-10 12:33:48 AM GST	Mohd_zanal_derru02946: JACE_DOWN	ALI AL SHAMSI CONTRACTING JACE DOWN NORMAL
01-Mar-10 1:09:51 AM GST	D08_INDCITYBLK3_JAALQ2783:JACE_STATUS:203147	DUBAI INDUSTRIAL CITY BLOCK 3 - DUBAI INDUSTRIAL CITY - JACE DOWN NORMAL
01-Mar-10 1:09:51 AM GST	D08_INDCITYBLK3_JAALQ2783:JACE_STATUS	DUBAI INDUSTRIAL CITY BUILDING NUMBER 3 JACE HEALTHY
01-Mar-10 1:14:49 AM GST	BUKASH_BLDG_BDALKAS64: JACE_STATUS	BUKASH BUILDING JACE HEALTHY
01-Mar-10 1:19:20 AM GST	ALYOUSUF_BDALKAR04: JACE_DOWN	AL YOUSUF BUILDING/AL YOUSUF REAL ESTATE JACE NORMAL
01-Mar-10 1:35:38 AM GST	PH2_BFD_3_JAALQ24863: JACE_DOWN	Sherlock Circus 02 - AL TA ARUF COMPANY JAALQ24863 - JACE NORMAL
01-Mar-10 1:48:43 AM GST	DUBAIFREE_DENRCD146:LIFT_7_PAS_ALM	DUBAI DUTY FREE WAREHOUSE LIFT 7 PASSENGER ALARM NORMAL
01-Mar-10 2:11:56 AM GST	CLFELIC_JAALQ23064: JACE_DOWN	CLF DRUG ESTABLISHMENT JACE DOWN NORMAL
01-Mar-10 3:11:49 AM GST	WAFIQAH_DEALQ54362: JACE_DOWN	AL TATWEER CONSTRUCTION JACE DOWN NORMAL
01-Mar-10 3:20:42 AM GST	HILTON_DXB_DCAL1973:ACP_CMN_FAULT	HILTON DUBAI CREEK(BRANCH OF GOLDEN SANDS COMPANY)ACP COMMON FAULT NORMAL
01-Mar-10 9:19:03 AM GST	ABDULAZIZ_JAALQ25823: WH3_FIRE:54482	ABDUL AZIZ KHALIFA WH_1_10 WH_3 FIRE ALARM NORMAL
01-Mar-10 11:56:35 AM GST	HILTON_DXB_DEALHP7:JACE_STATUS	HILTON DUBAI CREEK(BRANCH OF GOLDEN SANDS COMPANY)JACE HEALTHY
01-Mar-10 1:01:10 PM GST	PRIMR_HTL_DENRCD6293:JACE_STATUS	EMIRATES AIRLINE COMPANY-HOTEL(PREMIER INN HOTEL) JACE HEALTHY
01-Mar-10 1:24:00 PM GST	ALFATTAN_TWR_BDALST563:LIFT6_CMN_FAULT	AL FATTAN CURRENCY TOWER PAVILION LIFT 6 COMMON FAULT NORMAL
01-Mar-10 1:24:03 PM GST	WAFIQAH_DEALQ54362: LIFT1_FAULT	WAFIQAH ABDUL RAHMAN AL BAGHATIN BLDG LIFT 1 NORMAL
01-Mar-10 1:24:10 PM GST	WAFIQAH_DEALQ54362: LIFT2_FAULT	WAFIQAH ABDUL RAHMAN AL BAGHATIN BLDG LIFT 2 NORMAL
01-Mar-10 3:36:07 PM GST	NEW_CENTURY_DEALHP1253: BMS_STATUS	NEW CENTURY PROPERTIES BMS HEALTHY
01-Mar-10 4:01:48 PM GST	ALFATTAN_TWR_BDALST563:LIFT_F_CMN_FAULT	AL FATTAN CURRENCY TOWER OFFICE TOWER LIFT F COMMON FAULT
01-Mar-10 4:20:26 PM GST	SOHERAZADE_GULF_GENERAL_TRAIDING(OA-ALQ2-9892): JACE_DOWN	SOHERAZADE GULF GENERAL TRADING(OA-ALQ2-9892) JACE DOWN NORMAL
01-Mar-10 5:08:55 PM GST	ALFATTAN_TWR_BDALST563:LIFT1_CMN_FAULT	AL FATTAN CURRENCY TOWER OFFICE BUILDING LIFT 1 COMMON FAULT NORMAL
01-Mar-10 5:08:55 PM GST	ALFATTAN_TWR_BDALST563:LIFT2_CMN_FAULT	AL FATTAN CURRENCY TOWER OFFICE BUILDING LIFT 2 COMMON FAULT NORMAL
01-Mar-10 6:24:16 PM GST	NAWARAH_BDALKAS40: FIRE_FLR6	NAWARAH HOTEL APTS FLR-6 FIRE ALARM NORMAL
01-Mar-10 6:34:44 PM GST	BHITHNA_BLDG_DEALQ52956: JACE_STATUS	AL BHITHNA BUILDING JACE HEALTHY
01-Mar-10 6:40:34 PM GST	ALFATTAN_TWR_BDALST563:LIFT3_CMN_FAULT	AL FATTAN CURRENCY TOWER OFFICE BUILDING LIFT 3 COMMON FAULT NORMAL
01-Mar-10 6:56:59 PM GST	IMPERIAL_HTL_BDALKAS_935: JACE_DOWN	IMPERIAL HOTEL APARTMENTS JACE HEALTHY
01-Mar-10 8:08:01 PM GST	ALSRIN_JAALQ26824: WH1_FAULT:54479	MOHAMMED SALEH AL ZAROUYI JAALQ26824 FACP FAULT NORMAL
01-Mar-10 8:16:05 PM GST	ONE LAKE PLAZA_JAALQ27756: FACP_FLT2	ONE LAKE PLAZA JAALQ2_7756 FACP 1 (FLOOR 5) FAULT NORMAL
01-Mar-10 8:19:22 PM GST	MOTORCITYAREA1_BLOCKA: FACP_FAULT	MOTORCITYAREA_1 BLOCK A FACP FAULT NORMAL
01-Mar-10 9:35:20 PM GST	ZAIN_HTL_DEALQ52664: GUEST_LIFT_2_SYSTEM_ALARM	ZAIN INTERNATIONAL HOTEL GUEST LIFT 2 SYSTEM ALARM NORMAL
01-Mar-10 10:05:37 PM GST	Mohd_zanal_derru02946: Fire_gym	MOHAMMAD_ZANAIL GYM FIRE ALARM NORMAL
01-Mar-10 11:36:41 PM GST	D_THANI_PNL_1_JAALQ27947:PowerMonitorService	DUSTI THANI DUBAI/PANEL_1/BATTERY HEALTHY

Alarm Management Console

The purpose of having an alarm console is to define the processes to effectively implement and manage an alarm system for assets. The alarm console is used to display the alarms to the operators, track status, record history and generates alarm metric reports

Key Features

- Keeps the track of Real Time Alarms/ Alerts
- Active and non-active alarms can be easily distinguished
- Different users can be related to single or multiple facilities
- Each Alarm/Alert can have its own Website links and Graphics Link associated with it that could help in troubleshooting an Alarm/Alert.

Galaxytm Expert Rule Engine System for FDD

The ever increasing complexity of business data systems is demanding a smarter, more intelligent means of fault detection and diagnosis. GalaxyTM solution meets this need with its expert rule engine system which dramatically reduces dependence on human intervention and minimizes error in fault analysis. Its ability to learn from experience ensures that no abnormal equipment behavior goes unnoticed.

Fault detection and diagnosis (FDD) is crucial to maintaining Asset management systems at their optimal performance and reliability. The predictive intelligence of the software identifies processes in which performance is degrading and takes timely preventive action. The GalaxyTM FDD module provides proactive monitoring via the web in real time. It uses rule-based artificial intelligence to detect and identify

faults, perform fault analysis and provide diagnostics reports. Galaxy'sTM FDD tools can actively simulate or test for faults under a complete range of operating conditions in order to understand faulty operation, what is causing performance to degrade, and identify broken components in a physical system.

Its key functions are:

- automatic collection and archiving of control systems data
- providing a configurable expert rule engine system for fault and event analysis
- managing performance metrics and monitoring KPIs, especially production and consumption
- fine-tuning of equipment as part of the continuous commissioning process.

The configurable rule engine is an expert system that captures the knowledge of a human expert by encoding it in to a rule set. The artificial intelligence (AI) in the system is then able to perform in a similar manner to the expert. This allows the expert system to make decisions and take action automatically in real time.

The rule engine provides:

- Knowledge representation: The human calculations for diagnoses of a fault are translated into a declarative programming language.
- Segregation of data and logic: The logic rules are segregated from the variable data into a central rule definitions repository.



- Configuration: with intuitive user interfaces for easy rule definition.
- Change management: ensuring rules are altered in a controlled manner.
- Self-learning: improving diagnosis over time through automatic learning.
- Reporting: faults detected are reported with a diagnosis.

The system can automatically take action to:

- identify a fault
- identify the causes of the fault
- identify degradation in the performance of equipment or systems
- provide advisory service and support information

Data Mining Application

The Data Mining tools can be used to identify patterns in data. They can apply a rules based analysis and a wide range of techniques including a number of different types of regression, neural networks and clustering to predict future trends. They offer a wide range of data visualization methods to aid decision making. There are modules for fraud detection and revenue assurance.

Galaxy's™ powerful data mining tools allow predictive maintenance – when equipment performance starts to degrade an alert is raised so that the unit is serviced before a breakdown occurs.

Prediction and Regression Analysis

This capability of is one of critical feature in Galaxy Information Management Delivery Systems inform of ability to predict values with reasonable accuracy. This is used for creating budgets or benchmarks for the present as well as the future. With the toolset available in Galaxy, it is possible to generate values for the future. With the predictive modeling engine, predictive tasks can be standardized and automated.

The predictive modeling engine will contain the following features:

- Iterative regression - Linear (with one breakpoint), multi-variant linear and polynomial regression. Once the model is saved, it is recalculated if a period of recalculation is defined.
- Baseline adjustment – To define targets.
- Output of regression equation as a library or as a calculated point.
- Creation of test dependent variables through simulated meters that support entry for future values.
- Manual inclusion/exclusion of data points to prevent skewing of model due to anomalous data.

Anticipated Benefits

M2M technologies is a key part as an emerging trend in which embedded smart devices are networked wirelessly, allowing devices to talk to each other as well as respond to instructions from a user. A management layer sits between the user, who sets general targets, such as the required data or a destination, and a complex monitoring system that interacts with the devices to achieve them.

Following stakeholders in the organization are beneficiary of Pacific Controls Managed Marine Services Solution:

- Operations and Engineering
- Finance and Commercials
- Customer Support Services
- Sales and Marketing
- Corporate Social Responsibility

By using its unique business model, Pacific Controls has broken the cost barriers to access the proprietary and legacy data from all the different equipment and systems that assist to measure, monitor, and control to deliver optimum operations model.

